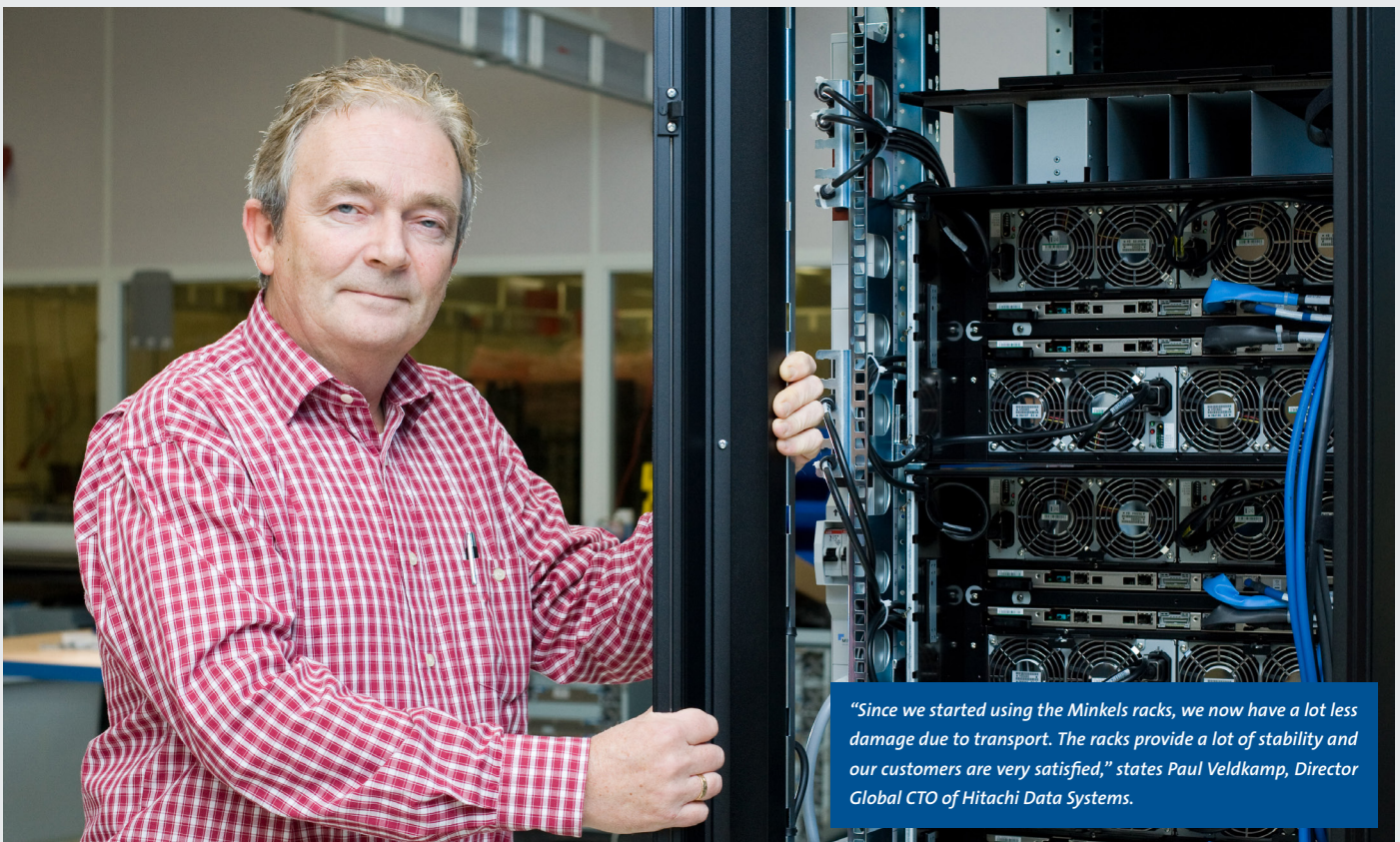


Minkels global rack supplier Hitachi

Hitachi Data Systems was looking for a supplier at the end of 2009, who could supply high quality data centre racks. HDS wanted the racks to house and transport its own data storage systems. Meanwhile, Minkels has been the sole rack supplier for HDS in a number of regions throughout the world for 4 years already.

HITACHI



QUALITY

"The Hitachi brand name stands for quality, Minkels' product and service quality are a perfect fit," says Paul Veldkamp, Director Global CTO of Hitachi Data Systems. The workmanship of their data centre racks is superb and it matches well with the highly valued Hitachi product. The modular design of their racks also offers many configuration adjustment options."

CUSTOM WORK

HDS asked the engineers from Minkels to design a completely new rack for its high-end data storage systems. Veldkamp: "Minkels designed the necessary custom details, specifically for our high-end solution systems.

Their engineers came up with a click system in order to easily match the sizes in the data centre rack specifically to our equipment. I am happy that they help us to come up with ideas and to quickly turn those ideas into actions. Since we started using the Minkels racks, we now have a lot less damage due to transport. The racks provide a lot of stability and our customers are very satisfied."

MODULAR AND FLEXIBLE DESIGN

Minkels has been supplying Hitachi Data Systems with different types of racks for almost 4 years, including racks for high-end solutions. These are racks that are easy to transport. They are designed to handle high dynamic loads. The

racks have a modular design and can be easily modified to meet the needs and requirements of HDS. Our engineers are at the disposal of HDS on a daily basis, ready to respond to any questions and/or issues. ■

